



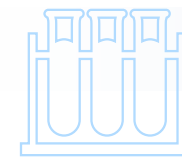
SINCE 1987

interfacing & business
government & society

Our expertise at your service

A wide-angle photograph of a large cable-stayed bridge spanning a body of water under a cloudy sky. The bridge has two tall pylons and numerous stay cables. The water is a deep blue-green, and the sky is a pale blue with soft white clouds.

INTERFACING
GOVERNMENT,
BUSINESS & SOCIETY



Ensuring a successful outcome through an innovative and holistic approach to the Biocidal Products Regulation requirements

Building on the pragmatic yet ever evolving framework, the EU Biocidal Products Regulation (EU) 528/2012 presents numerous pitfalls which can make it difficult to build a bulletproof dossier or to have clarity on specific scenarios of the evaluation and decision-making process. EPPA approaches the BPR requirements from an innovative and holistic perspective that goes beyond mere compliance and anticipates all possible scenarios. On the basis of the socio-economic value of the active substances and building constructive technical and policy dialogues with member states, EU institutions and stakeholders, EPPA maximises every possible window of opportunities towards a positive outcome.

The EPPA added value: building on a solid track-record & network

- Intimate understanding of the pan-European political influence and decision-making process.
- A strong network and trust-based relationship with competent, member state authorities and stakeholders through a dynamic, multilingual team.
- Over 20 years' experience in managing substances in the plant protection and biocides sector (+ 40 dossiers), making it possible to anticipate trends and ongoing developments within both the risk assessment and the risk management phase.
- Active involvement in shaping EU legislation & leading role as regards policy discussions in this sector (Regulation 528/2012 (BPR) and implementation of Article 5.2, Guidance on Endocrine Disruptors, CSS, One Substance One Assessment, ...).
- Management of cross-sectorial impacts with the Harmonised Classification of Active Substances.
- Design, preparation, implementation and roll-out of unique BPR adapted Socio Economic Analysis for substances meeting the cut-off criteria for which conditions set under Article 5.2 can be met.

Each case is unique and we tailor our strategy to ensure the best fit for your dossier through a comprehensive approach:

- Support in building robust dossiers by reinforcing strategic analysis from first assessments by eCAs towards final opinion of ECHA & Standing Committee decision-making.
- Proactive strategic and tactical positioning and scenario planning to exploit regulatory, policy and technical opportunities.
- Support for objective risk management decisions through the elaboration of highly added value policy tools (SEAs, Analysis of Alternatives), in particular for Article 5.2 derogations.
- Holistic approach to the broader EU policy trends, the value of biocides in society and support from stakeholders to foster domestic engagement.
- Building a storyline combining the science, the market and the politics behind specific dossiers fitting to the realities of the product types.
- Seeking alignment towards a constructive outcome and adapting to windows of opportunities and compromises.
- Design and implementation of comprehensive advocacy campaigns targeting EU institutions, member state authorities, stakeholders and third countries.
- Management of (voting) dynamics in technical committees and targeted approach based on national interests and Intelligence gathering on positions.
- Proactive mediation of external factors.

Securing your licence to operate through a proactive & society driven approach

13 years after the approval of Reg. (EC) 1107/2009, the approval of active substances and setting of MRLs have become more political than ever in the EU. Regulatory requirements are increasingly challenging for operators through new implementing criteria and ever-complex guidance documents, while the science behind the process has progressively been shadowed by political and emotional considerations.

In this context, rocket-solid regulatory compliance alone is not enough and needs to be complemented with comprehensive political and societal engagement to anticipate the unknown to ensure a positive regulatory outcomes for safe plant protection active substances. This approach can only be implemented through honest and constructive dialogue between stakeholders, society and authorities (including political actors) so that the decision-making process is framed with objective and impartial data yet building on societal needs and demands.

Building on a solid track-record, network of trust, and innovative approach

- Over 20 years' experience in managing substances in the plant protection and pesticides Sector (+ 40 dossiers), making it possible to anticipate trends and ongoing developments.
- Active involvement in shaping EU legislation and policy discussions in the sector: guidance document on negligible exposure & 4.7, ED Guidance, combined template EFSA-ECHA, Farm to Fork Strategy, data requirements for evaluation of micro-organisms, mirror clauses, etc.
- Intimate understanding of the formal, pan-European decision-making process and of the informal policy and political drivers of influence.
- A strong network and trust-based relationship with member state authorities (political, policy and technical), EU Institutions (Commission and Parliament), third countries and stakeholders.
- Management of cross-sectorial impacts with other regulatory frameworks: harmonised classification of active substances, Maximum Residue Level (MRL) Regulation, Water Framework Directive, PIC Regulation, F-Gas Regulation, Biocidal Products Regulation, among others.

Creating a 360-degree strategy & comprehensive toolbox fitting your case to achieve the best possible outcome:

- Supporting the composition of a robust dossier prior to submission of the Risk Assessment Report , anticipating every possible scenario, while ensuring strategic agility to adapt at every milestone of the process.
- Elaborating a unique Analysis of Alternatives for foresight assessments of impacts on EU farmers, the economy and society of restricting or banning a given active substance or MRL, including a tailored assessment per member state to support decision makers with objective data.
- Anticipating issues that could trigger political attention in national parliaments and the European Parliament and preparing crisis management.
- Based on Risk Management and scientific data, seeking alignment towards a constructive regulatory outcome, taking into account market impacts and societal needs.
- Building a policy storyline across the process, combining the science, the market and the politics behind specific dossiers.
- Designing and implementing comprehensive advocacy campaigns targeting EU institutions, member state authorities, stakeholders and third countries.
- Managing (voting) dynamics at SCOPAFF and a targeted approach based on national interests.
- Political engagement with the European Parliament in case of objections to MRLs, extensions and approvals or renewal.



Reinforcing the industry positions on harmonised classification of substances under the CLP Regulation

The EU's Classification, Labelling, and Packaging Regulation, (EC) 1272/2008 (CLP Regulation), is well meant but can pose a significant regulatory challenge to the future of your business. EPPA provides political and regulatory advocacy with the objective of facilitating appropriate, harmonised classification that prevents jeopardising certain future commercial uses of the active substances in the EU and abroad.

Examples in which regulatory advocacy can support your case:

- Harmonised classification processes for pesticide active substances approved under Regulation (EC) 1107/2009. EPPA helped numerous agro-chemical companies to achieve milder classifications and even a unique re-classification of a cut-off, classified substance towards less adverse classification.
- Classification of chemicals authorised under REACH: with the help of dedicated socio-economic analysis and regulatory advocacy in the member states, EPPA successfully prevented a number of adverse classification proposals.
- Classification of biocides authorised under the Biocidal Products Regulation (BPR): EP-PA facilitated many scientifically more appropriate classifications for important biocides in Europe.

EPPA has a team of skilled regulatory and policy consultants who can support you with the following services:

- Crafting dedicated strategy, applying specifics of your case to political and socio-economic realities.
- Strengthening your scientific dossier with the help of a large network of independent experts.
- Building a consistent, socio-economic and risk-benefit narrative of your case to mobilise impacted member states.
- At each stage addressing the right officials at the appropriate levels, with your message in the right materials.
- Covering the majority of member states' competent authorities with dedicated out-reach with regulatory and scientific arguments supporting your case.

With more than three decades' experience, having worked on dozens of active substances with EU institutions, member states' governments, and private sector stakeholders, EPPA assists its clients to facilitate adverse effects of the CLP Regulation and proposes and implements unique strategies in support of clients' cases.

Attentive listening, a dedicated, experienced team, thorough quantitative and qualitative analysis and close collaboration are the cornerstones of our service for many satisfied clients ranging from large multinationals to family-owned niches.

REACH Restrictions: How to obtain optimum conditions for your business?



The chemicals strategy for sustainability announced major regulatory initiatives including re-strictions encompassing a very broad scope of chemicals. The restriction of intentionally added microplastics, and recently, the proposal for restricting PFAS are the latest examples of a new re-restriction approach.

These far-reaching restrictions have a massive impact on a company's portfolio, production process and access to the EEA market. Anticipation, thorough preparation and proactive engagement are key to secure optimum conditions for your business.

What are the new trends?

The broad restriction scope: the substances in scope of the restrictions are no longer identified by their name or CAS number, the substance scope is set by a complex definition. This makes it particularly difficult to identify substances in your portfolio and to survey your supply chain.

The burden of proof is reversed: while the competent authorities have to prove the unacceptable level of risk and propose derogations or transition periods to ensure proportionality, in practice this is very much based on the quantity and quality of the data provided by stakeholders during the calls for evidence. Proactive participation is key to increase your chances of obtaining derogations or long transition periods for the use of the relevant chemicals in your applications.

Analysis of alternatives is key: no matter how special your sector or application is, derogations or long transition periods will be only envisaged if you are able to demonstrate that you have made the effort to substitute but suitable alternatives are not yet available.

Socio-economic analysis of the impacts of the restriction on your business is of critical importance for the authorities, to inform them of the time needed by industry to comply with the restriction. The SEA must describe the most likely business response to a ban, in a credible way, supported by solid evidence.

How we can help?

We have developed a full 360-degree service, from screening your portfolio to identifying the presence of substances subject to the REACH restriction, to proactive engagement with ECHA and the REACH-competent authorities during the consultation process.



Authorisation



Do the substances you produce, import or use require authorisation?

We can help you to prepare an authorisation dossier and guide you through the approval process to secure a positive decision. In short we can do the following for you:



Prepare, submit and defend your authorisation dossier

The authorisation dossier will comprise the following elements:

- Scientific aspects
 - Chemical safety report.
 - Analysis of the alternatives, considering their risks and the technical and economic feasibility of substitution.
 - Substitution plan, including a timetable for proposed actions.
- Socio-economic analysis

EPPA will present the dossier to the European Commission, ensure follow up with members of the Regulatory Committee and ECHA officials to secure a positive decision. We will also apply for renewal of the authorisation after it expires.



Provide REACH authorisation strategy advice

Provide advice on the best way forward under the REACH authorisation procedure:

- Regulatory timeline from authorisation until latest application and sunset dates.
- Regulatory and business implications.
- Time required to prepare and submit a dossier.
 - Analysis of different options for submitting the authorisation dossier (who will submit the dossier and when).
 - Advantages/disadvantages.
 - Costs of different options.
 - Consequences of late submission.
 - Supply chain implications.
 - Strategies adopted by other companies.
- EPPA offers advice on the best way forward.



Identify if substances of high concern are contained in your products

- Verify the chemical composition of your products. Together with our technical partner DEKRA, a leading EU chemical testing company, we assess what substances are contained in your products and in what concentrations.
- Check the classification of substances and assess if they meet the SVHC criteria.



Anticipating substance ban

- Get early intelligence on member states, the European Commission and ECHA's priorities for the assessment of substances in view of a ban and alert the client.
- Advise on process and timing.
- Actively report on the ECHA substance assessment process.
- Analyse the impact of the potential inclusion of a substance in Annex XIV on your legal obligations.
- Participate in the consultation process and submit comments to ECHA on substances subject to assessment.

If substances of your interest are included in the "Authorisation annex", you should request a specific authorisation. We can help you prepare your request for authorisation and submit it to the European Commission and ECHA.



Prepare regulatory risks and strategy recommendations

The recommendations will assist the company management to assess regulatory risks to substances with the aim of taking long-term, critical business decisions:

- Regulatory status of the substance
 - Analysis of current legislation impacting the substances.
 - Detailed timeline on key procedures.
 - Future developments
- Policy analysis around the substance.
 - Identification of active stakeholders (political organisations, business organisations, research institutes, etc.) and their positions, by order of importance.
 - Summary of key policy developments.
 - Opinions of the member states, ECHA and the European Commission.
- EPPA Strategy Recommendations
 - Possible regulatory scenarios and their business impact.
 - Recommended way forward on advocacy and scientific advice.



Set up REACH-compliance certification system

We can put in place a management system to check and certify REACH compliance. This system can be built around your company's quality management system, adapting it to integrate REACH requirements.



Are you ready for RoHS 3?

EPPA worked on the first RoHS Directive and been active since that time **without interruption**, covering more than a decade of experience. The first exemptions – pin solder >80% lead used to attach pins to a microprocessor package – as well as exemptions for cadmium on power tools in the context of the Battery Directive were early successes in substance exemptions.

Since that time, we have worked for the Test & Measurement Coalition to bring them into scope. We obtained a 2017 deadline compared to 2014 for the medical devices usually quoted at the same time. We drafted a large number of RoHS exemptions that were successfully adopted - annex IV of RoHS was specially created to list these new exemptions. Together with COCIR (medical devices), we were the only ones to obtain the first 5 exemptions under the new delegated act procedure and the new criteria, including socio-economic analysis. These exemptions also have the longest expiry deadlines so far. We have supported QD Vision with the advocacy and preparation of a Socio-Economic Analysis (SEA) for their request for exemption 39.

We have prepared a SEA to support the case for exclusion of a specific product category from the scope of RoHS. We are currently assisting industry with the preparation of exemption renewal applications, especially on the part related to SEA.

We can prepare and defend your **exemption application**:

- Assess the availability, practicability and reliability of substitutes.
- Evaluate the environmental, health and safety impacts of substitution.
- Prepare a socio-economic analysis to assess the impacts.
- Present the application and follow up with the European Commission, its consultants and the RoHS experts from the member state authorities.

We can help you prepare for active contribution to the **RoHS revision**:

- Evaluate the costs of compliance with RoHS 2, including impacts on innovation.
- Assess different policy options presented in the Impact Assessment.
- Formulate recommendations for improving the efficiency and effectiveness of RoHS.
- Present your position and recommendations to the authorities.

In the context of preparing for RoHS 3, we help trade associations to prepare their input in the current consultations on RoHS, namely the ex-post analysis of the costs and challenges related to RoHS compliance. We assist industry to contribute to the Impact Assessment and formulate recommendations for the most adequate policy options for RoHS 3, taking into account the policy priorities of the Green Deal and the chemical strategy for sustainability.



Managing policy and regulatory developments linked to the implementation of the European Water Framework Directive

Addressing the ambitions of the Zero Pollution Package in the context of the European Green Deal, the ever-complex implementation mechanisms of the Water Framework Directive (2000/60/EC) englobing into one piece of legislation the previously fragmented EU water policies presents evolving challenges for the chemicals industry:

- Revision of several policy and legislative frameworks with broader implications for companies.
- Periodical revision of lists of surface and groundwater pollutants, which entails serious impacts under the Industrial Emissions Directive but also within sectorial regulations (pesticides, biocides, pharmaceuticals, industrial chemicals under REACH, feed, cosmetics, etc.).

One-stop shop: EPPA's expertise and holistic approach to chemicals

Through its intimate understanding of the pan-European political influence and decision-making processes, EPPA can bring wide added value to your company thanks to:

- Over 35 years' experience in managing substances in highly regulated sectors making it possible to operate within the complex European Water Framework but also to ensure a cross-sectorial approach in terms of the impacts within the different chemicals regulations.
- A strong network of member state authorities and stakeholders through a dynamic, multilingual team, always operating in the spirit of compromise on the basis of an evidence-based approach and forward-thinking solutions.
- A content-driven methodology relying on capacities to understand and integrate scientific, technical, economic and legal considerations in its approach.

Ongoing key developments in this area must be assessed from a policy, regulatory and legal perspective where EPPA can help to lead you to a truly integrated approach reflecting:

- A strategic vision and positioning within the implementing EU water legislation and its ongoing revisions.
- Support in individual decisions in a 360-degree capacity:
 - ✓ Listing of substances within the context of the assessment of pollutants in surface and groundwater (scheme of Priority Substances and Priority Hazardous Substances, setting Environmental Quality Standards, etc.).
 - ✓ Proactive mediation of impacts in sectorial approval of substances (at the level of European & national approval of substances or products in all chemical sectors).
 - ✓ Design, preparation and roll-out of multi-purpose and highly added-value policy tools (SEAs, Impact Assessments) to support objective risk management decisions on substances with a focus on individual end-user applications.



The core justification of any application to defend your substances under REACH

Understanding the AoA

The core aim of the REACH Regulation is to obtain the substitution of Substances of Very High Concern (SVHC) by others deemed less hazardous. The authorisation process is there to allow for continued use of hazardous substances when the applicant has no alternative. This could be because the alternatives are technically not feasible for the use in question or because a longer phase-out or substitution period is required. The same principle applies in the framework of a restriction process under REACH.

EPPA has long experience in European substance control legislation and the absence of alternatives is always a prerequisite for the consideration of any exception to a substance ban. In general, the applicant has all the information available because the hazard characteristics of the substance are well known. Company sustainability and general environmental and occupational health objectives tend to place a premium on phasing out an SVHC. Therefore the raw data required to draft an AoA is generally available inside a company and the work required is merely to place this in the format required by the institutions and complement it with recent research.

An Analysis of Alternatives should describe the following aspects:

- Purely internal company information
 - Technical necessity of the use of the SVHC (metrics for analysing alternatives).
 - Research and development carried out into finding alternatives, including alternative methods of synthesis and processes.
 - Substitution plan with milestones where feasible.
- Partially external information
 - Potential alternatives need to be assessed on:
 - ❖ Technical feasibility.
 - ❖ Availability.
 - ❖ Toxicological comparison.
 - ❖ Economic viability.
 - The “least bad” solution of the above needs to be chosen, including a complete halt of production but not exclusively a complete halt of production.

With over three decades’ experience in working with EU institutions, member state governments, and private sector stakeholders, EPPA assists its clients to anticipate changes in different legislation and drafts the AoA in support of their cases. Thorough analysis and close collaboration with our clients form the cornerstones of our AoA service.

EPPA’s AoA service

EPPA has a team of multi-disciplinary experts that can offer you the following services:

- Conducting supply chain surveys and analysing the relevant technologies that could serve as an alternative to your current SVHC use.
- Drafting the AoA report, tailored to your own specific case which implies:
 - Respect the formats required by ECHA.
 - Ensure the completeness of the externally validated AoA, as well as the defense of this AoA against claims from NGOs or competitors.
 - Work with the applicant on a viable and defensible alternative plan.
 - Place the applicant's business context within the bureaucratic context of the application.
- Managing the application for authorisation or restriction dossier end-to-end including the other required documents CSR and SEA.
- Defending the conclusions of the SEA before the EU and competent, national authorities.

Practical success when working with EPPA on an AoA

These are some examples of dossiers where the AoA prepared by EPPA contributed significantly to its success:

- As part of the authorisation application - for a company which uses diarsenic trioxide (carcinogen 1a) in a gold electroplating process. An essential point in this dossier was that all the alternative methods had to be kept confidential due to the extreme sensitivity of the manufacturing process. The client was granted authorisation for 7 years.
- For a company which uses trichloroethylene (carcinogen 1b) as a processing aid in the manufacture of beta-cyclodextrin. The client was granted a 12-year authorisation, the longest review period. The difficulty in this AoA was that the application involved enzymatic chemistry which is to a large degree empirical and it is therefore much harder to justify why a potential alternative does not work.
- For a company that manufactures glass but which had suffered a catastrophic set-back in substitution, EPPA was able to show that whilst the failed process had yielded a method to introduce an alternative, it was no longer practically feasible to introduce that alternative in the short term.
- For a company involved in the production of upstream raw materials for electronics, the AoA was particularly challenging due to the existence of alternatives which could nevertheless not be sold to customers due to pre-existing contractual and quality commitments.

The above are just a hint of the type of challenge that writing an analysis of alternatives represents. Generally all the knowledge is available inside the company but it needs to be placed into a context that complies with the conditions of the REACH Regulation as well as being clear to persons who are at best moderately technical and at worst dogmatically inclined against allowing any exceptions to substance bans.



A strong tool to support your business cases by anticipating the impacts of changes in EU legislation

The ongoing Better Regulation agenda of the European Commission, in which evidence and an impact assessment play a key role in the design phase and in the political decision-making phase, makes the SEA essential. EPPA's economic consultants conduct Socio-Economic Analyses (SEAs) in numerous regulatory and policy areas. A SEA serves as an evaluation tool that analyses – from the societal perspective – the costs and benefits of policy makers' decisions. It is a very flexible approach that can be applied in the ex-ante assessment of any political decision and in various legal contexts.

Examples where the SEA can support your case:

- Registration, Evaluation, Authorisation and Restriction of chemicals (REACH): The SEA is a key document when applying for authorisation. EPPA has successfully supported clients with a SEA for their authorisation application and provided its clients with SEAs for shaping the scope of restrictions during the public consultations.
- Biocidal Product Regulation (BPR): EPPA has prepared SEAs for active substances falling under exclusion criteria.
- Trade: EPPA has assisted companies to set up SEAs to support them in anti-dumping cases.
- Harmonised classification and labelling (CLH): EPPA has supported companies with a SEA to facilitate decisions on timing and scope.
- Preparation of a SEA as part of the application for RoHS exemptions.

EPPA has a team of economists who can offer you the following services:

- Conducting supply chain surveys and analysing the relevant markets.
- Drafting the SEA report, tailored to your own specific case which implies:
 - Identifying stakeholders' likely responses to the specific policy option that is being considered.
 - Qualitative and quantitative assessments of social and economic impacts expected to occur as a result of the policy option being assessed
 - Monetisation of health and environmental impacts
 - Analysing sources of uncertainties by conducting sensitivity analysis. In drafting a SEA, EPPA's economists work closely with chemists and toxicologists.
- EPPA can defend the conclusions from the SEA before the EU and competent, national authorities.

With over three decades' experience in working with EU institutions, member state governments and private sector stakeholders, EPPA assists its clients to anticipate changes in different legislation and drafts the SEA in support of their cases. Thorough analysis and close collaboration with our clients form the cornerstones of our SEA service.



We can help you anticipate regulatory developments thanks to proactive monitoring of legislative processes and substances.

EPPA can prepare a **weekly or monthly tailor-made monitoring report** on the basis of mapping legislative and regulatory topics and/or substances that are relevant for your organisation,. The objective of the Monitor is to gather early intelligence about the trends and priorities of member states, the European Commission and ECHA regarding identification, assessment and bans of substances. In addition it could include the development of policies and legislation from the high-level political strategies to concrete legislative initiatives (Regulations, Directives) and secondary legislation (implementing acts, delegated acts).

Examples of broad themes that may impact your products and substances:

- Political priorities concerning both high-level EU strategic policies and in member states' national programmes.
- New legislative initiatives and revisions of existing legislation as well as secondary legislation adopted under them.
- Recent regulatory developments under REACH focussing on substances.

EPPA has a team of consultants who can offer you the following services:

- Preparing a summary of the key developments to provide an overview at a glance of issues impacting your files and substances.
- Getting early intelligence on relevant member states, the European Commission and ECHA.
- Actively reporting on the policy and regulatory processes
- Advising on process and timing: preparing a regulatory timeline for different processes to clearly identify next steps and recommendations on the best way forward.
- Analysing the regulatory and business impact of potential developments.
- Identifying opportunities to participate in consultation processes at the level of the European Commission and of ECHA (REACH and CLP processes) and how to participate in the process.



EPPA has a branch specialising in training and coaching. This training centre - **European Training Institute** - offers training to professionals who directly or indirectly have to act at European level and who therefore need a good understanding of decision-making processes at political, regulatory and scientific level.



We offer both general courses open to the public and tailor-made courses that explore specific subjects and files. Our training courses cover the European decision-making process in all its dimensions, advocacy and communication strategies in fields such as chemicals, cosmetics and the environment.

All the training and coaching sessions given by ETI are hands-on and operational, geared to delivering maximum added value to the participants in their day-to-day activities. They are given by top lecturers who are EU Public Affairs practitioners and have recognised pedagogic skills.

The sessions are fully interactive, allowing participants to ask all the questions they want. Our tailor-made courses are prepared to suit the field of activity of the association, company or individual.

For regulatory teams, we have developed specific, tailor-made programmes:

- Discover the decision-making process in Brussels.
- Understand the apparatus of European regulatory decisions.
- Communicate efficiently with European decision makers.
- Interact with stakeholders and civil society.

Please feel free to browse our website (www.e-t-i.eu) or contact Vicky Marissen (vicky.marissen@eppa.com) for further information on the aforementioned courses and/or a customised course or coaching specifically geared to your needs.





Eduardo Mulas - Partner

- Expert in EU environment, health and innovation policies and their interface between EU and Member State levels.
- 13 years of experience in political and regulatory management of Chemicals, Biocides, CLP and Crop Protection dossiers at EU level, both on policy & active substance level.
- Design of advocacy strategies and stakeholder mobilisation campaigns in support of active substance approvals under BPR, PPPR and CLP Regulation.

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Alex Bocquillion - Account Director

- Expertise in highly regulated environments in the areas of agri-food products (agro-chemicals, food, biocontrol, fertilisers, biostimulants), biocides, health and environmental policies.
- Tangible experience and results in regulatory cases within an extensive institutional, Member States & stakeholders network for an integrated interface approach.
- Strategic design within sectorial legislations & regulatory decisions of impacts assessments, socio-economic analysis and market overviews.

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Who we are

EPPA is a specialist management consultancy established in 1987 that assists clients in managing alignment between business, European Union institutions and governments, while also considering research and technology developments and socio-cultural shifts.

We are a multi-disciplinary and multi-cultural consultancy with a unique and successful approach that focuses on creating a constructive dialogue with policy makers.

EPPA has a track record of over 30 years on REACH, RoHS, pesticides and biocides, including dozens of projects requiring authorisation procedures at EU, national and pan-European level.

EPPA is your trusted political consultancy partner on chemical matters in Europe.

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